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Where You Want It*

PRESS RELEASE

Additional Partners Offer Remote Classroom Instruction Providing RCI Courses in Ohio, Indiana, Louisiana and Texas

WILMINGTON, DE — December 15, 2006 — ONLC Training Centers announced today that several new training companies have aligned with its Remote Classroom Instruction (RCI) technology, expanding the availability of RCI training to classrooms in Ohio, Indiana, Louisiana and Texas in addition to New England and Mid Atlantic regions. The new companies are Babbage Simmel in Columbus, OH, MAX Technical Training in Cincinnati, OH, Signal Learning in West Bend and Indianapolis, IN, and Momentum with locations in New Orleans and Baton Rouge, LA, and San Antonio, TX.

ONLC Now Delivering Classroom Training in Multiple Regions

“Our customers depend on us to provide training that has a low probability of being cancelled,” said Joan Good, ONLC Partner Relations Manager. “Many of these larger clients are looking for similar cancel-free training solutions outside of the Northeast and Mid Atlantic regions. With our expanded partnerships, our clients can now get that training outside of our area.”

Solving the Industry-Wide Class Cancellation Problem

As a regional training company with a single location, MAX Technical Training often had difficulty getting high enough enrollments to run certain classes. But by partnering with ONLC Training Center’s RCI technology, they are able to link their classrooms to ONLC events and run classes—even with only a single student enrolled. Denise Bartick, President and CEO of MAX Technical Training said the partnership with ONLC Training Centers has been a win-win situation for everyone. “We both have generated more business and are able to keep our customers happy,” Bartick said.

Helping Businesses Recover and Expand

As businesses in Louisiana have been getting back on their feet after hurricane Katrina, demand for technical training is lower than pre-Katrina levels. This presented a challenge for Momentum, because the company did not want to cancel classes in their Baton Rouge and New Orleans offices, even if it meant running classes at below break-even revenue.

ONLC Training Centers offered Momentum a solution that enabled them to combine enrollments from their two locations in Louisiana. RCI technology has even helped Momentum expand to a third location in San Antonio, Texas. Although Momentum’s primary method of training is traditional classroom instruction, RCI affords them a great option for students in low-enrollment classes.

ONLC—An Industry Leader

“We are now in our third year of delivering RCI training and have trained over 2,000 people in classrooms without instructors physically present,” said Andy Williamson, CEO of ONLC Training Centers. “We’ve worked out many of the initial technical challenges. Now we are seeing other training companies reaching out to ONLC to help them improve customer satisfaction by reducing cancellations.”

About ONLC Training Centers

ONLC Training Centers, founded in 1983 (initially as Online Consulting) is one of the largest training companies in the US and delivers training in over 20 locations in the Northeast. The company is a leader in blending classroom training with Internet conferencing. ONLC has trained more than 240,000 IT professionals, developers, and end-users over the past 20 years. They’ve provided training for companies such as Tyco, IBM, DuPont, Dow Jones and Company, and Citi Group, as well as many medium-sized businesses. Learn more at www.onlc.com and www.onlc.com/rci.

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